



Disclaimer

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Set up

- Federal Reserve background
- Short term economic outlook
 - Agricultural conditions
- Long-term trends
- Labor market issues

Set up

Federal Reserve background



The Federal Reserve System

- Central bank of the U.S. (est. 1913 by Congress)
- Quasi-public yet independent; has both public and private components
 - ➤ Public: U.S. President appoints Board of Governors ➤ 7 members, 14-yr terms; two positions currently unfilled
 - ➤ Private: District Bank presidents are appointed by Bank boards of directors, who are private business people
 - **FOMC** = BOG + 5 (rotating) District presidents
 - ➤ Independent: Monetary policy decisions not approved by executive or legislative branches

Public & private, cont.

- ➤ There are congressional mandates and annual reporting requirements, but no Congressional appropriations
- ➤ <u>No tax dollars:</u> 90% of Federal Reserve income derived from interest on U.S. government securities acquired in open market operations; remainder is largely bank fees
- ➤ After expenses, Federal Reserve turns the rest of its earnings over to the U.S. Treasury
 - 2005 = \$21 billion
 - 2015 = \$98 billion

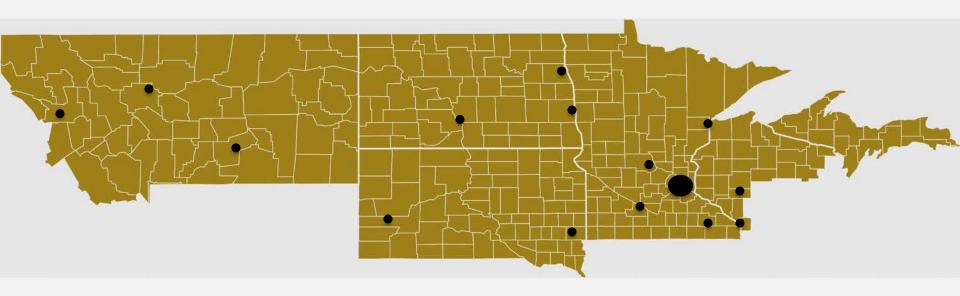
Main responsibilities of the Fed

- >Supervise and regulate banks
 - Bank holding companies (own 1+ banks)
 - > JPMorgan, Wells Fargo, Goldman Sachs, Citigroup
 - State member banks
- **≻**Offer financial services
 - Manage ('clear') financial payments between parties
 - Help banks meet short-term, high-demand for cash
 - "Lender of last resort"
- **≻**Set monetary policy
 - "Dual mandate" of stable prices, max employment
 - Setting interest rates via FOMC

The Federal Reserve Districts



Minneapolis Fed's Ninth District

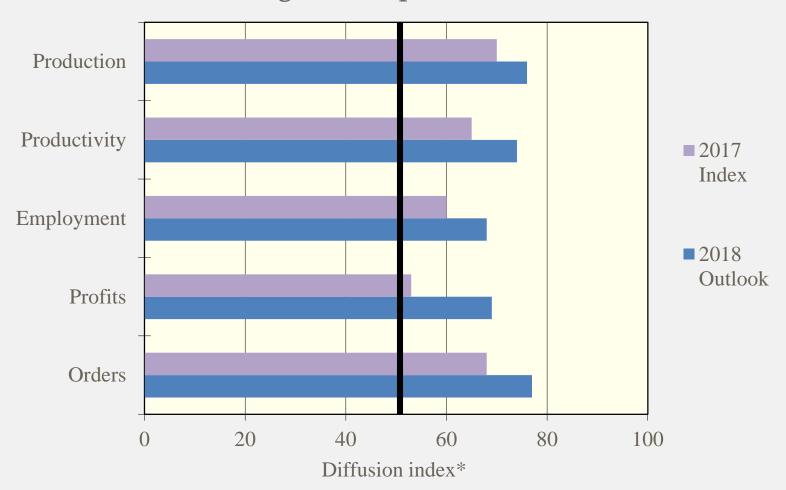


Our job is to understand this regional economy, especially its metropolitan markets

Set up

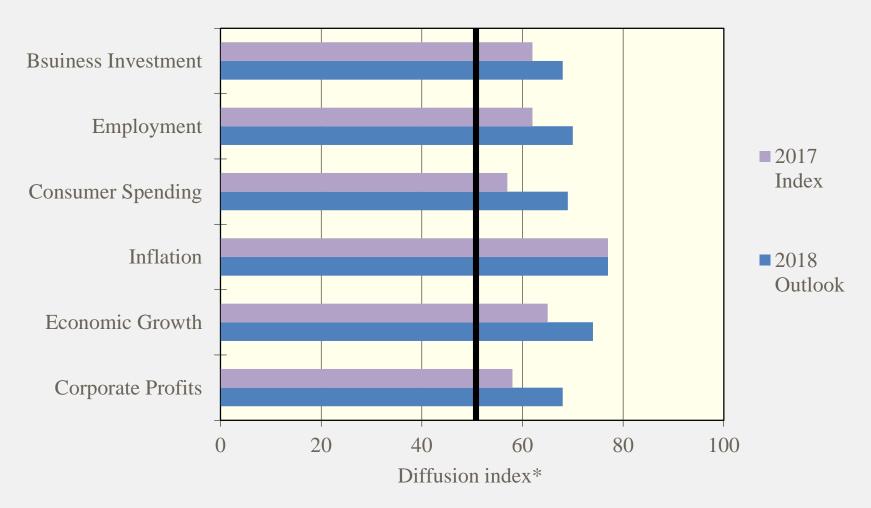
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Manufacturing survey indicates faster growth expected in 2018



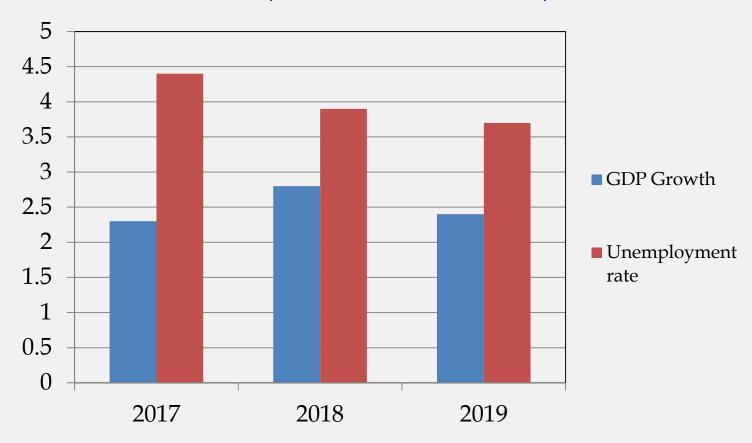
*Index number above 50 indicates expansion. Index number below 50 indicates contraction.

Firms also expect overall economic growth



*Index number above 50 indicates expansion. Index number below 50 indicates contraction.

National Outlook (50 Forecasters)



Source: Blue Chip Economic Indicators

Survey says... Farm incomes, spending are down

How did the following compare in the fourth quarter of 2017 to a year earlier? (Percent of Ninth District respondents)

| | Increased | Unchanged | Decreased |
|---------------------|-----------|-----------|---|
| Farm | 7.1% | 27.1% | 66.7% |
| Income | | | |
| Household | 4.3% | 50% | 45.7% |
| Spending | | | |
| Capital | 1.4% | 19.7% | 78.9% |
| Capital Spending | | | 1 |

Source: Federal Reserve Bank of Minneapolis, Agricultural Credit Conditions Survey Third quarter (October) 2017

Outlook is for more of the same

How do you expect the following to change in in the first quarter of 2018 compared to a year earlier?

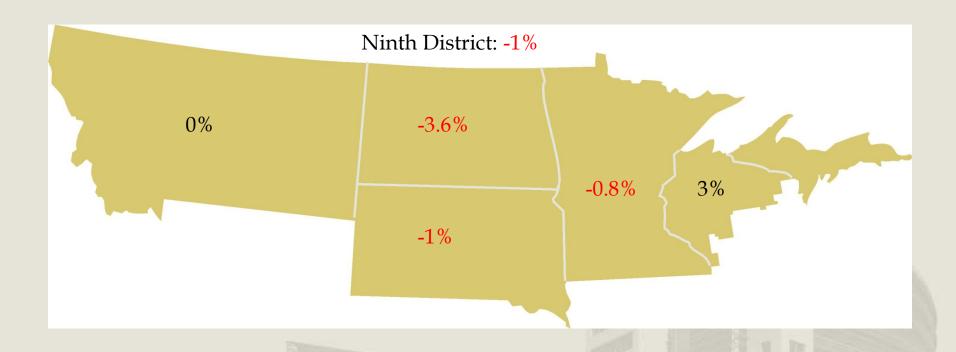
(Percent of Ninth District respondents)

| | Increased | Unchanged | Decreased |
|-----------------------|-----------|-----------|-----------|
| Farm Income | 6% | 43.3% | 50.8% |
| Household Spending | 1.5% | 55.1% | 43.5% |
| Capital Spending | 0% | 33.8% | 66.2% |

Source: Federal Reserve Bank of Minneapolis, Agricultural Credit Conditions Survey Third quarter (October) 2017

Farmland prices still falling...

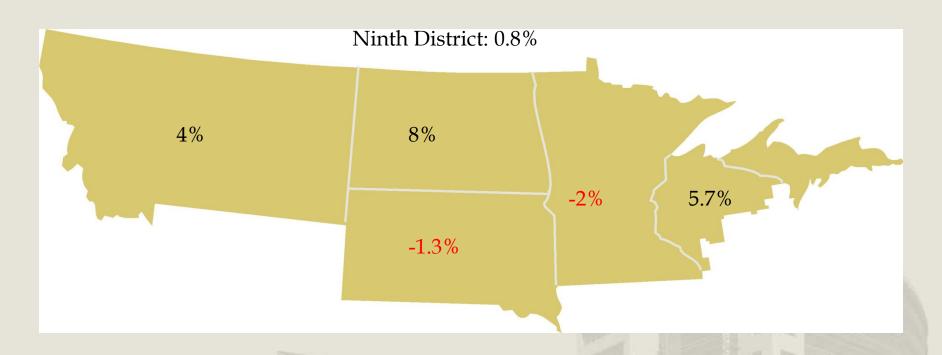
Average change in price of non-irrigated farmland, 2016Q4-2017Q4



Source: Federal Reserve Bank of Minneapolis, Agricultural Credit Conditions Survey

...but rents are more stable

Average change in cash rents for non-irrigated farmland, 2016Q4-2017Q4



Source: Federal Reserve Bank of Minneapolis, Agricultural Credit Conditions Survey

Crop prices persistently low

| Average farm prices | | | | | | |
|-------------------------|-----------|-----------|---------------------|---------------------|--|--|
| | 2014/2015 | 2015/2016 | Estimated 2016/2017 | Projected 2017/2018 | | |
| (Current \$ per bushel) | | | | | | |
| Corn | 3.70 | 3.61 | 3.36 | 3.05-3.55 | | |
| Soybean | 10.10 | 8.95 | 9.47 | 8.90-9.70 | | |
| Wheat | 5.99 | 4.89 | 3.89 | 4.55-4.65 | | |

U.S. Department of Agriculture, estimates as of February 2018

Animal products a little more stable

| Average farm prices | | | | | | |
|----------------------|--------|--------|----------------|----------------|--|--|
| | 2015 | 2016 | Estimated 2017 | Projected 2018 | | |
| (Current \$ per cwt) | | | | | | |
| All Milk | 17.13 | 16.30 | 17.63 | 15.70-16.40 | | |
| Steers | 148.12 | 120.86 | 121.52 | 116-123 | | |
| Hogs | 50.23 | 46.16 | 50.48 | 47-49 | | |
| | | | | | | |

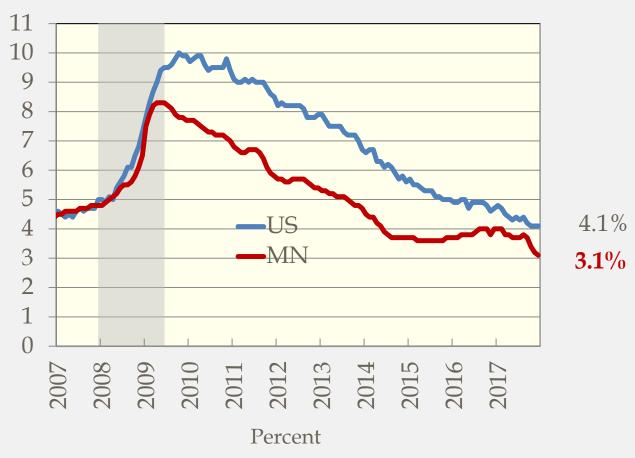
U.S. Department of Agriculture, estimates as of February 2018

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Minnesota's unemployment rate below prerecession levels

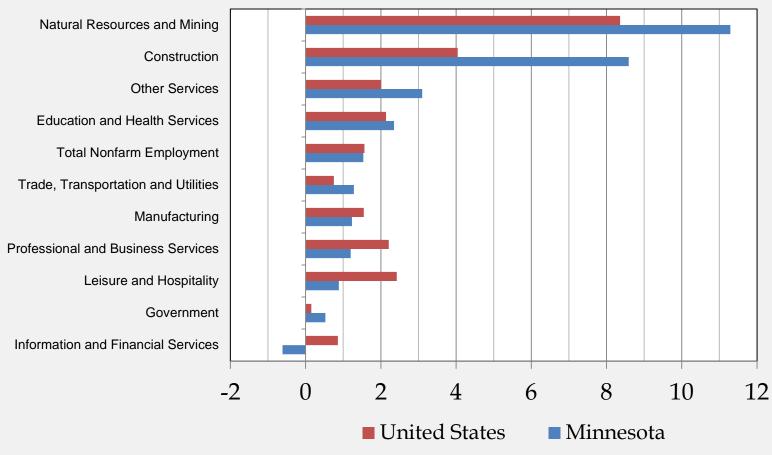
December 2017



Source: Bureau of Labor Statistics

Minnesota employment gains in most sectors, Roughly similar to U.S.

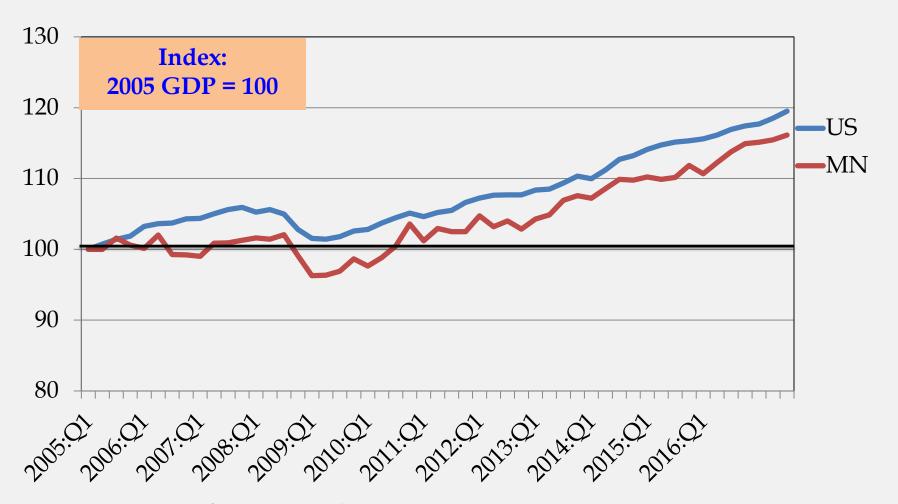
Nonfarm employment, percent change from a year earlier, December 2017



Source: Bureau of Labor Statistics

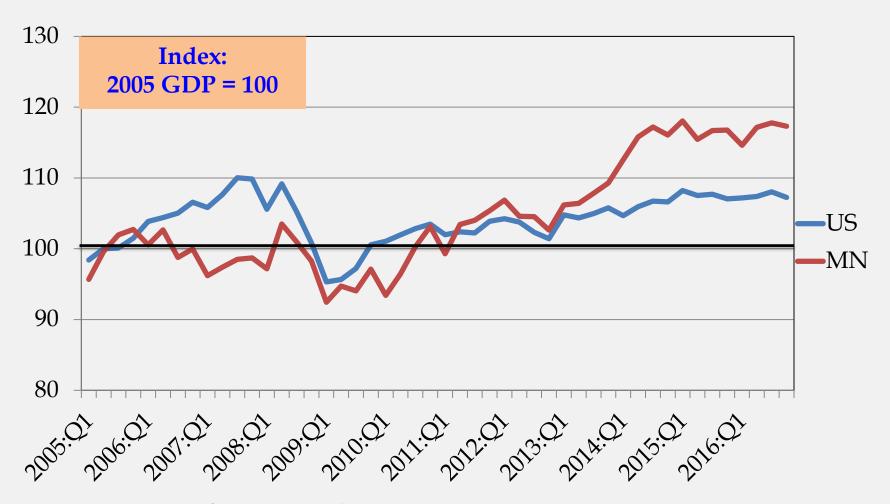
Index of real GDP: Minnesota vs. US

Slow overall; MN narrowed gap since recession



Source: Bureau of Economic Analysis

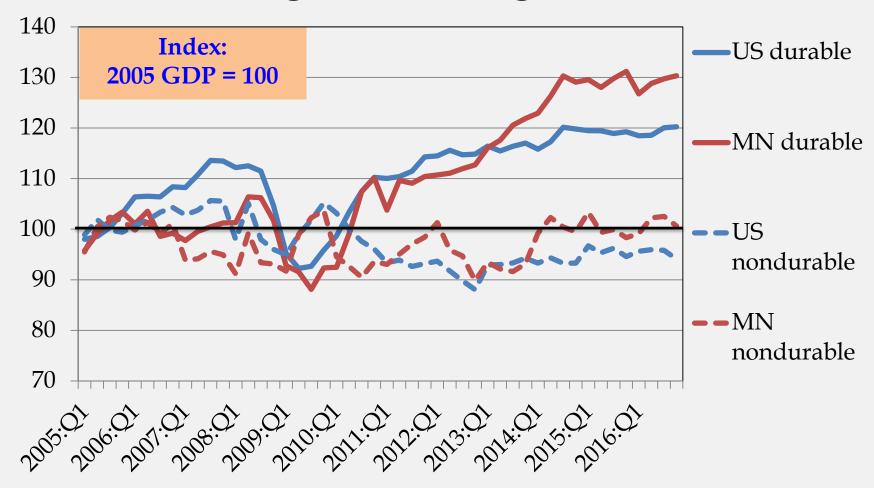
Index of real manufacturing GDP MN Manufacturing rising faster



Source: Bureau of Economic Analysis

Durable vs nondurable goods manufacturing

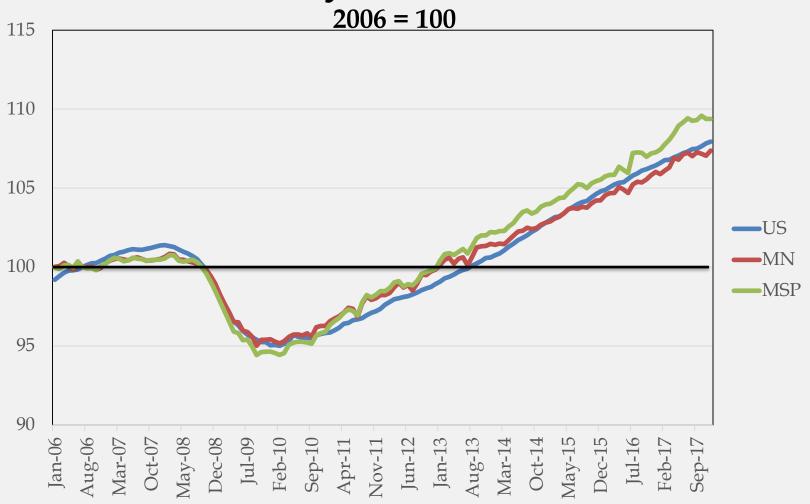
Both categories stronger in MN



Source: Bureau of Economic Analysis

Employment index

Job growth stronger during recovery, slow overall

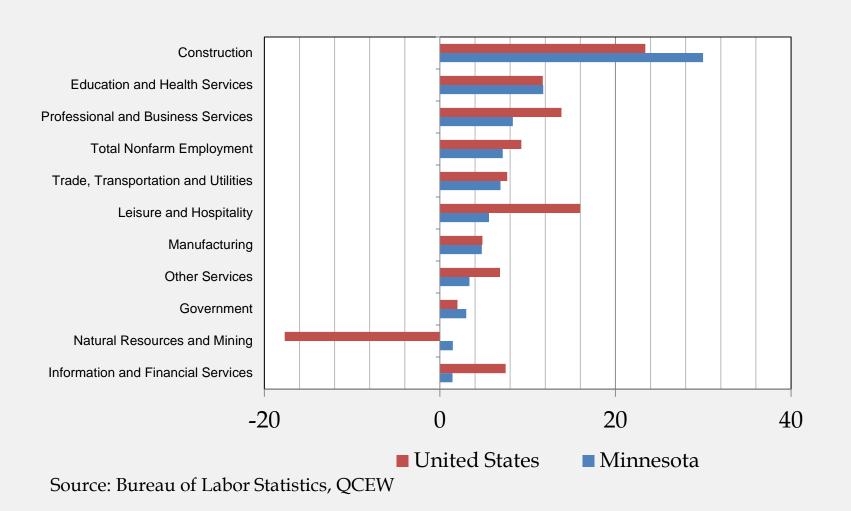


Source: Bureau of Labor Statistics

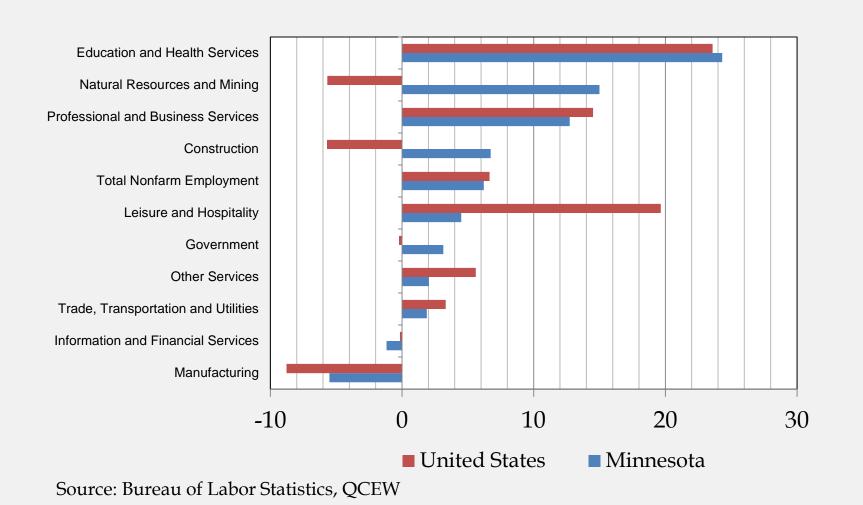
Employment by sector

In recovery, job growth widespread

Percent change, December 2012 to December 2017

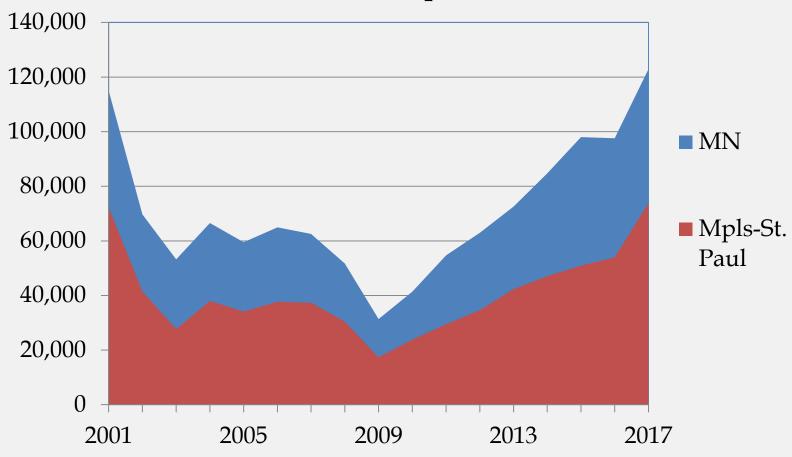


Job growth, 2007 to 2017 Some sectors < pre-recession levels



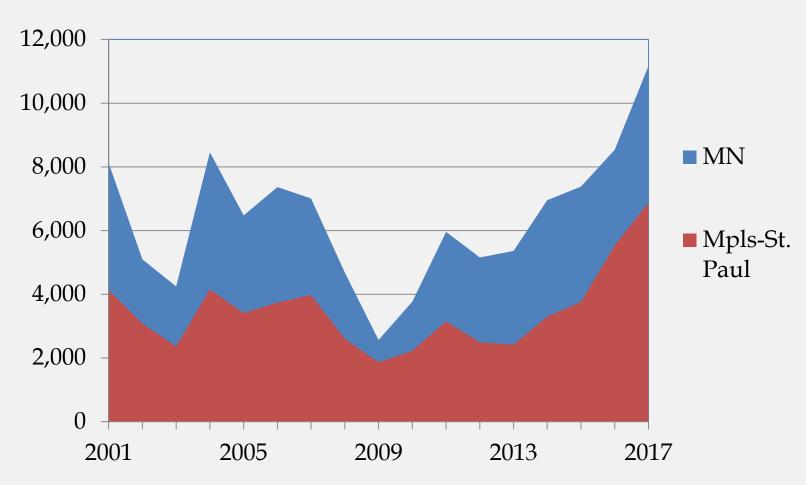
Job demand is up Employer job vacancies are high

Annual, 2nd quarter



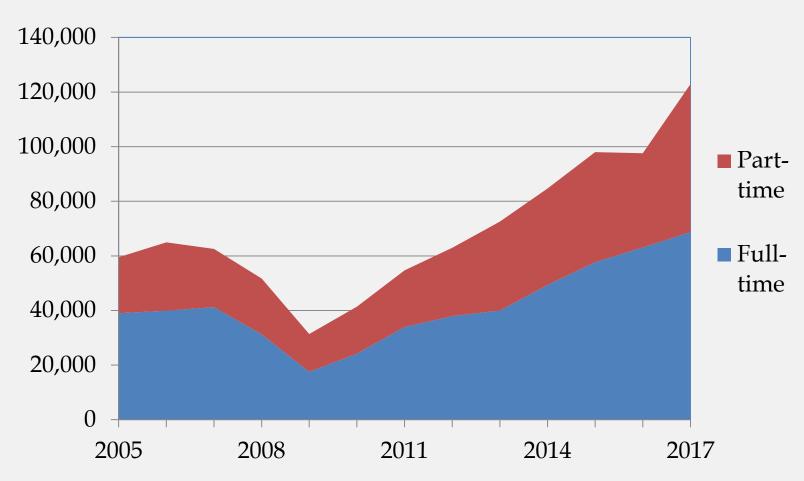
Manufacturing vacancies surging

Annual, 2nd quarter

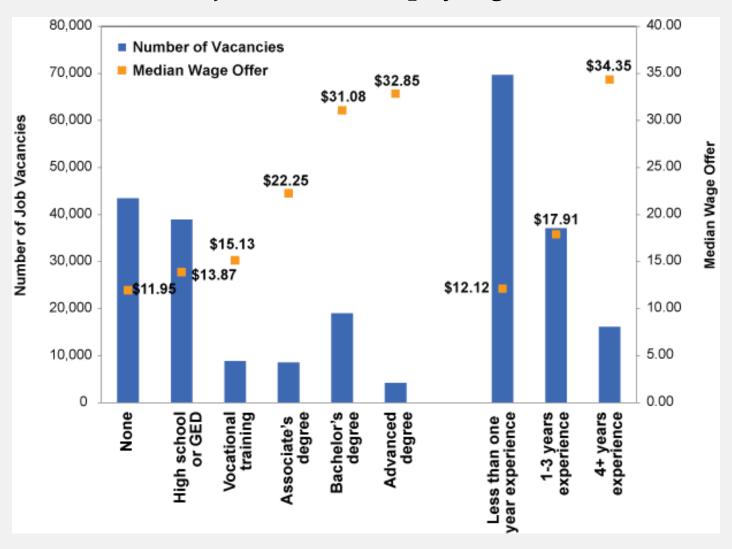


Part-time job vacancies growing

Annual, 2nd quarter



More jobs in lower-paying fields



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Overall ... very low unemployment ...

... strong hiring demand

= slow job growth?

What's going on?

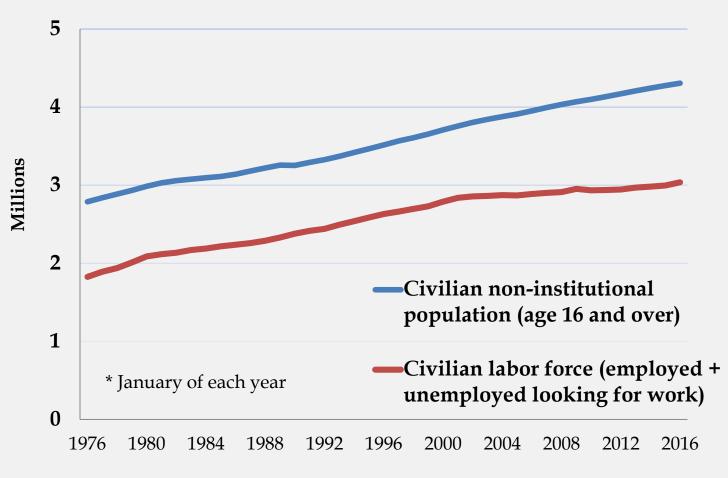
Look for clues in labor supply

Labor force participation rate Minnesota rate rebounds, finally



Source: Bureau of Labor Statistics

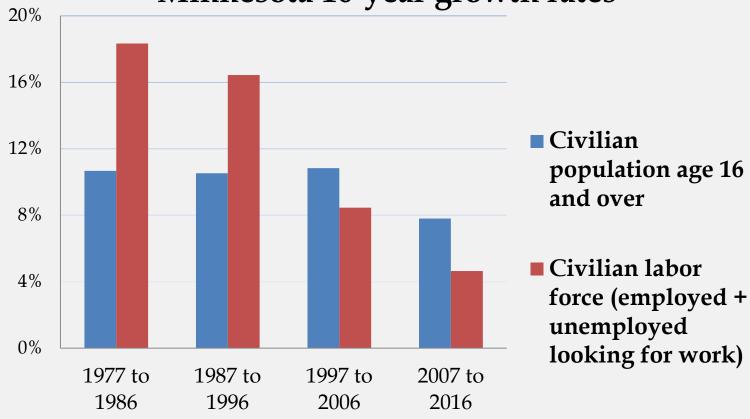
Minnesota's population and (esp.) labor force growth are slowing



Source: Bureau of Labor Statistics

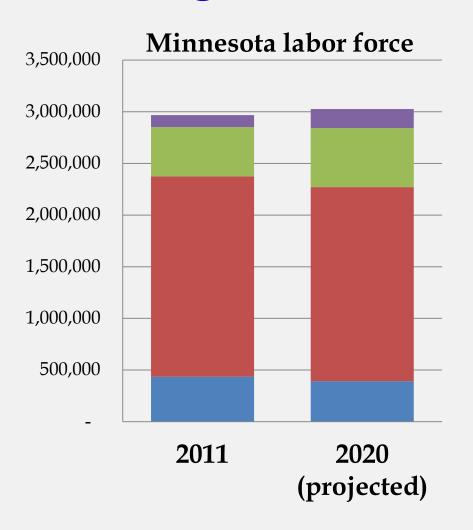
Slowing, decade by decade

Minnesota 10-year growth rates



Source: Bureau of Labor Statistics; U.S. Census

Labor growth from older workers



- Over 64
- 55 to 64
- **25-54**
- under 25

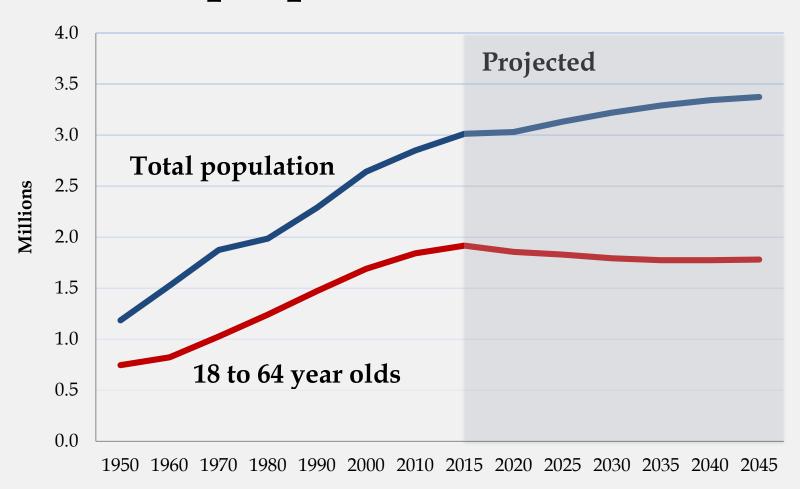
Boomers ...

... are aging into older cohort groups

... have higher labor participation rate

Source: Minnesota State Demographic Center

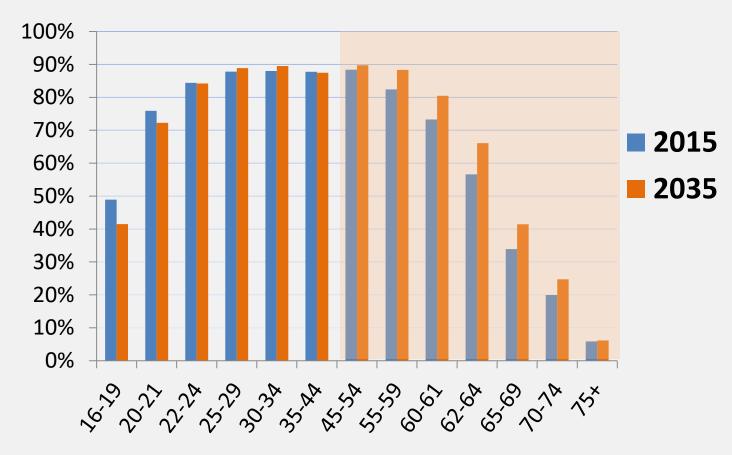
Twin Cities workforce More people, not more workers



Source: Minnesota Compass

Participation growth expected mostly among older workers

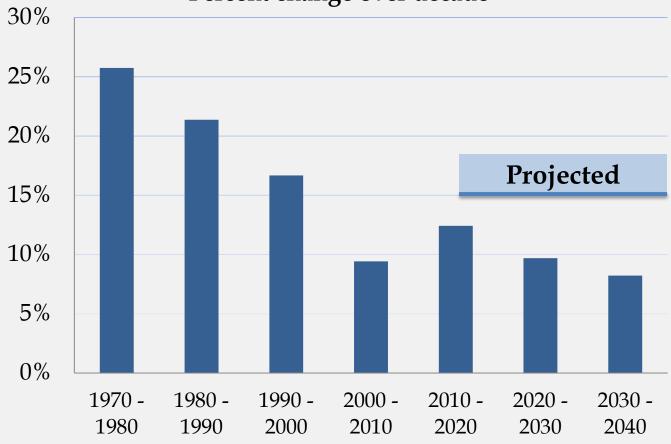
Labor participation by age, 2015 vs. 2035



Source: Minnesota State Demographic Center

Twin Cities household growth also slowing

Percent change over decade



Source: Metropolitan Council

What's your outlook for the Minnesota economy?

The Minneapolis Fed wants to know!

Industry contacts – YOU – inform us about current economic conditions.

If interested ...

- Give me a card before you leave
- Send me an email:

Joseph.mahon@mpls.frb.org

Thank you! Questions?

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